



# ECONOMIC DEVELOPMENT QUARTERLY REPORT

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## Williamson Inc. Annual Celebration Highlights Successes, Dynamism and Renovated Sports Venue

Nov. 2018 - At the Williamson, Inc. Annual Celebration, the organization highlighted its accomplishments throughout the year and hosted President and COO Mike Cairnes of Kirkland’s home decor retailer as the keynote speaker. The event was held at the recently renovated 171,000-square-foot former A-Game facility, which is now called Franklin Sports Hall operated by investor group Tennessee Youth Sports.

Approximately 300 guests gathered at the Annual Celebration, held where an ice rink once accommodated youth hockey teams. COO Roy Dano said he was glad to hold its first event in the newly renovated room, updated with a concrete floor. “We can host multiple sports teams in here, and it can serve as an event venue,” Dano said. “We believe this will have a positive impact on the community by helping to develop strong, healthy and confident young children, and secondly, as an economic driver for hotels and restaurants.”

Mike Cairnes motivated business professionals in attendance to strive for excellence by being dynamic, creative and to change with the times, which is required to grow a business. He emphasized that businesses should understand their customers and evolve accordingly; don’t listen to dogma and negative people; facilitate creativity; care more about the team than the outcome; and “build a live sandbox” to innovate, or change things when needed. “If you disrupt yourself, you win. One of my favorite quotes by Picasso is ‘every act of creation is, first of all, an act of destruction,’” he said.

Williamson, Inc. President and CEO Matt Largen outlined the accomplishments of the business community over the past year, including a successful Williamson Forward trip to Washington, D.C. this fall to gather tips from the suburban areas on transportation, land-use planning, housing, growth and preservation.

## Welcome to the Economic Partnership

### Parks Realty

Parks Realty is home to over 800 agents in five counties, making it one of the largest locally-owned real estate companies in Middle Tennessee. Established over 40 years ago, Parks is honored to be consistently recognized for excellence as a Top Workplace by the Tennessean and a Fastest-Growing Company by the Nashville Business Journal. Providing residential, commercial, auction, property management, and relocation real estate services, Parks exists to inspire our agents, employees, and communities where we live, work, and play. We create personalized experiences through relationship-based service combined with adherence to the highest standard of integrity to give our clients a seamless transition to their new lifestyles.

### Provision CARES Proton Therapy

Provision CARES Proton Therapy Nashville, a nonprofit healthcare provider, opened as the 29th proton center in the United States in October 2018, offering advanced proton therapy cancer treatment in the middle Tennessee region. Proton therapy targets the tumor and delivers less dose to surrounding tissue or nearby organs, thus reducing side effects and complications during and after treatment. The center features the ProNova SC360 system, the first and only super conducting 360 degree compact system on the market, manufactured in Tennessee.

## Upcoming Events

### January

29 - Inclusion Workshop: The Benefits of Disabilities in the Workplace

### February

5 - Day on the Hill  
12 - Women’s Leadership Round Table\*  
22 - Town Hall

### March

12 - CEO Round Table \*  
14 - Real Estate Round Table\*  
15 - Town Hall  
28 - Human Resources Round Table\*

\*Details on round tables on second page

## Entrepreneurship and Innovation Center to Open in 2019

Dec. 2018 - Housed in a newly-renovated 10,000-square-foot facility adjacent to Franklin High, the Entrepreneurship and Innovation Center (EIC) will be open to all Williamson County high school students who have an interest in starting a business, developing a product or providing a service.

The EIC concept responds to three key needs: booming student interest in entrepreneurship, an increasing number of colleges offering entrepreneurship education and job market demand for those who have an entrepreneurial mindset.

## Students get Up-Close Look at World of Williamson County Manufacturing

Oct. 2018 - Students from seven Williamson County Schools toured Flash Technology, Horn USA, APCOM and CSCC to commemorate National Manufacturing Day.

WCS partners with Williamson, Inc. Economic Development each year to give engineering or advanced manufacturing students the opportunity to get firsthand looks at modern manufacturing.

## Economic Development Partnership Round Table

As part of Williamson, Inc.'s Economic Partnership, all investors have the opportunity to engage in quarterly industry focused round tables. These round tables allow our investors to network and discuss best practices with their peers. Our round tables include:

- CEO
- Women's Leadership
- Manufacturers
- Real Estate Development
- Human Resources



## Community Leaders Reflect on Williamson Forward Trip to Washington, DC area

Oct. 2018 - Attendees from Williamson Inc.'s recent Williamson Forward trip to Washington, D.C., and its surrounding suburbs shared their top takeaways from their experience.

Paula E. Harris, Executive Vice President, Barge Design Solutions Inc.

"I was fascinated by the tour of Discovery Elementary School, the nation's first net-zero energy school. The school provides students the opportunity to learn from the sustainable design and operation of their school building."

Richard Herrington, Chairman of Franklin Synergy Bank

"As I reflect on the three days, a key point is that our community's quality of life is deeper and more relevant than what we saw. We need to learn from others experiences, but we also must commit to the quality-of-life attributes that make our community so different."

Douglas Kreulen, A.A.E., President and CEO, Metropolitan Nashville Airport Authority

"My biggest takeaway from the Williamson Forward trip was the synergy we observed between growth, transportation and transit. All of the cities and counties we visited in Maryland, Washington, D.C., and Virginia shared a common goal to ensure their future development efforts connected to the Washington, D.C., Metro system."

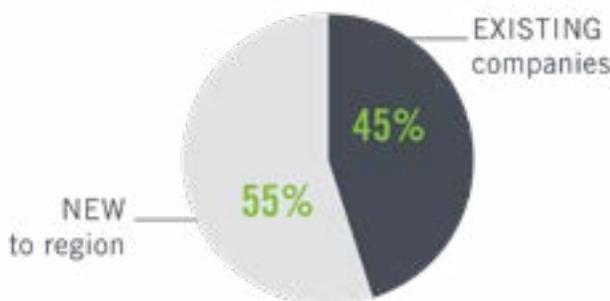
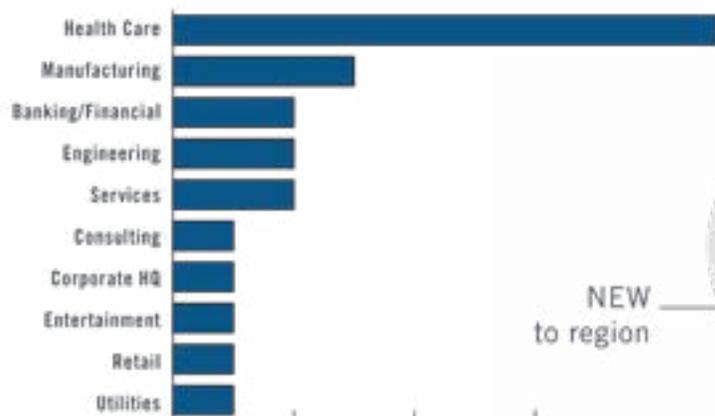
## Williamson, Inc. to create Idea Center on former O'More Campus in Partnership with Heritage Foundation

Dec. 2018 - The Heritage Foundation of Williamson County will partner with Williamson, Inc. via a multiyear lease agreement for one of the two mansions on the property of the former O'More College of Design. Williamson, Inc. will create the Idea Center, an innovation and entrepreneurship center in the Fleming-Farrah mansion.

Williamson, Inc. will create both office and shared spaces for businesses seeking creative resources, collaboration and support as a blooming business in Williamson County. At this time, partners for this project include Columbia State Community College, Nashville Capital Network, the Nashville Entrepreneur Center and the Nashville Technology Council.

"Promoting and supporting a culture of entrepreneurship provides long-term stability for an economy. The entrepreneurs of today will become the sustainable employers of tomorrow. Engaging them early and providing support and resources to keep them in Williamson County will be critical to the success of our economy." said Matt Largent, President and CEO of Williamson, Inc.

## 2018 Project Pipeline - Quarter 4



**33**  
active projects

**8,359**  
total jobs

**1,589,000**  
square feet